**SFMA – Meeting Minutes**

**October 10, 2023**

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**September Meeting Minutes -** Approved

**Directors’ Reports**

**Mrs. McGranahan:**

* Select strings group was selected to play next Tuesday at the PSAPSB Conference at the Kalahari resort
* Looking to set up performances around the holidays, looking for places like nursing homes, veterans homes, etc
* Trip to Nashville fell through, looking into other options
* Montgomery County Honors String Orchestra play on Monday from 4-6
* Not hosting any events this year, need a bit of a break

**Mrs. Jennings:**

* Middle School Marching Band’s final show at OJR was the best show of the season
* OJR hospitality was not good, so proud of the SFMA hospitality, it is more important than you think
* 2 parades in 2 weeks, then concert band and jazz band start
* Band is bigger this year but still not what it once was
* There are 18 8th graders so the majority are 7th graders, hopefully they will spread the word and get more kids to sign up next year
* Suggest that the High School looks into purchasing a few Pearl Jr drums, order now so they are in by August, there are 30 drummers who could be moving up from the 8th grade center, these drums cost $315 each with holder
* Concert band has 80 kids, jazz band doesn’t have any drummers
* No 6th grade jazz band so there is no feeder program
* Inter County Jazz Band again this year, send information to students who might be interested, auditions are November 15th at PV West

**Mr. Walls: (not in attendance, ready by secretary)**

* We won the competition with high percussion and guard.
* Working on developing props as you know. Finished drill for the show yesterday.
* We will be putting in an electronics order this week to mic the ensemble more effectively and fix some electronic issues.
* Big thanks to the Ram crew for their help as well as hospitality for setting up food for the kids.
* Hopefully everyone is looking forward to a Friday off. And fingers crossed for no rain Saturday!

**Officers’ Reports**

Vice President:

* Alumni Band opened the home show, 21 people total, was pretty good for throwing it together in 2 hours time, it helped that 4 were music teachers

Treasurer (not in attendance, read by secretary)

* Home Show - actuals line of about $12,700 reflect ticket sales and raffles.  Our costs for running the show, about $5400 including paying for bands and judges, are included in the adjudication fees budget line, so we net about $7,000 for our organization from this event.    Concession and merchandise sales from the home show made additional money that is reflected in concessions and fundraising budget lines.
* Concessions are doing well - we had cut our expectation in the budget because of the limited number of home games, but we've been seeing higher sales per game, possibly due to higher attendance.
* Card readers at concessions have successfully boosted sales.  We are still working out backup plans for cell service disruptions on phones for the card readers - will look to have more backup cashiers and a variety of cell carriers across volunteers.
* We continue to collect money for the middle school music curriculum.
* We have made deposits for buses for the middle school trip and Dayton.
* We have purchased props and uniforms for winter percussion, ordered the floor and started to purchase music/copyrights.

Assistant Treasurer:

* SPA is all updated through the September Raise Right

Secretary:

* Sent out a SUG for the Joe Corbi’s pick up night. Please try to help

**Committee Reports**

Chaperones:

* Need a few more people for some of the football games, may need more for BOA because it is such a large venue

Concessions:

* Away stand grill is not functioning properly, it is getting too hot, might need to take it somewhere to be repaired
* Thank you to the chaperones who helped serve the bands at the PV game
* Missing 2 blue buckets if anyone has seen them, no big deal they are from dollar tree but thought maybe someone saw them
* 2 more home football games at least, depending on the playoffs,
* What should be done about the grill? Rent one for the last games and then get it fixed off season or just buy a new one?
* For homecoming next year, suggest getting the Middle School a separate spot to buy concessions, they were standing in line with the general population and it took a long time, they missed a lot of the game

Fundraising:

* October 25th is the California Tortilla Dine and Donate, remember to use the app and order online
* November 15th is a dine and donate at Elevation Burgers
* December 13th is a dine and donate at Outback
* Vendor fair is December 10th
* Monday October 16th is the Joe Corbi pick up and we could use more help, congratulations to Zachary Nelson who was the top seller
* Handel’s total so far is $350
* Brewster’s total is $265
* Looking ahead to the new year, February will have the Bag Bingo, March we are trying to schedule a comedy night at Soul Joels, April will be Trivia Night
* Poinsettia sale is under way, there are 4 colors and many different sizes
* November also keep an eye out for the Linvilla Pie sale, it will be the same as the other years

Raise Right:

* 168 families signed up as of September (+3 from last month)
* 107 active families with Online Payments enabled
* 19 families purchased $10,615 in gift cards
* Net rebate to SFMA was $519.09 for an average rebate of 4.89 %
* The 60% share to student SPAs was $311.45
* The 40% share to SFMA of $207.64 was reduced by $21.00 for shipping costs, for a net return of $186.64
* Please ask your family members and friends to utilize the app, info on how to do that will come out in the monthly “tips” email
* There will be specific specials for the holidays… will be sure to send emails and update everyone

Mrs. Jennings asks about Disney trip. Lisa Corey stated that yes, a trip is being planned for 2026, the process has just begun, Colleen Felder is helping plan because she has planned it before with another group

Hospitality:

* Last Saturday they fed the band and had a ton of help and it went very well
* Goal was always to do 3 meals, next one is the 21st before the Wilson competition, right now there is no way they can afford it, they want to save the donations they have for the meal at BOA, think it is more impotant
* Lisa Corey states that most parents do things last minute and donations could still come in, Christine said last minute is hard for them because they have to order some food ahead of time
* Hospitality is not on the budget so donations are so important, the meals they provide are better food than the kids could get at the show
* Why isn’t it on the budget as a line item, or a part of the essentials fees? Lisa Corey states that there is just not enough money coming in to put out another $4000 for food, and there is already push back about the costs of the essentials fees
* Reminder that Venmo takes fees out and this last meal they lost $15 that could have been used on the food

Membership / Data:

* 1 new member since the last meeting

Ram Crew / Vehicles:

* Trucks have been going good
* Need more help with the props, it’s a lot
* Halloween parades are coming up, looking to do a Charlie Brown theme for anyone who is walking with the mule, if anyone would like to donate bags of candy it would be appreciated, it is to throw to the crowd and it costs a lot for one person to buy

Uniforms:

* Kids are already wearing the show uniforms and they already smell, looking for washer volunteers, want to wash the show uniforms before BOA
* Not using the white pants because we couldn’t collect enough white dinkles, some volunteers were a little mad after all the work of fitting and hemming them

Merch:

* Ordered more show shirts for anyone who didn’t get one
* Will do a fall order for spirit wear, vendor is direct so we don’t have to take payments or collect data, delivery before Christmas
* Lots of stuff in the closet, there will be an online store coming soon with items only in the inventory, pick up will only be at an SFMA meeting
* Essentials jackets for all new Marching Band members have been ordered, no ETA yet on their arrival

Question from member: Are we selling ornaments again this year? Lisa Corey: Yes.

**New Business**

* Already discussed the candy donations that are needed for the Halloween parades
* Already discussed the Snoopy theme for those who will be joining us
* Winter concert dates change the next General Membership meeting to MONDAY December 11th

**Old Business**

BOA:

* Planning is underway, need to figure out field passes vs seats vs staff members, purchased extra passes but still no set resolution

Trailer Update:

* Selected TP trailer, owe them a phone call to nail down the details and get the ball rolling

Storage:

* No update

Bowlero Fundraiser:

* $6 a ticket, closes at 5:30 on October 15th, LIVE FB drawing will happen at 7pm on the SFMA page